

## State registrations and renewals

Obtaining state registrations is a necessary step in bringing many types of products to market, including pesticides, fertilizers, amending materials, and animal feed including pet food. Before these products may be offered for sale, the product must be registered in the states where it will be distributed. Once a product is registered, the registrations and licensing must be maintained allowing uninterrupted sales. Maintenance activities include renewals, tonnage and sales reporting, and updating market labels as needed.

TSG has a thorough understanding of each state's processes and deadlines. We can efficiently manage the entire lifecycle of your product registrations; from conception and registration to maintenance and cancellation, thereby saving you time and reducing the risk of non-compliance.

TSG's staff have strong working relationships with the state regulators who make the registration decisions. Our expertise can help you maximize the number of states in which your product can be sold, increasing your profitability.

**Pesticides:** TSG's consultants have extensive knowledge of each state's registration requirements, and routinely obtain basic and distributor product registrations for antimicrobial, biopesticide, microbial and conventional chemical pesticide products.

**Fertilizers and amending materials:** TSG's team of regulatory consultants assists companies in determining if their products qualify as fertilizers or amending materials and guiding them through the regulatory process.

**Feeds:** TSG's consultants help companies navigate regulatory issues and provide strategic guidance that allows them to register and maintain their products. We provide support in all categories of animal feed, including pet food (meant exclusively for cats and dogs) and specialty pet food (meant for exotic pets, such as birds).

For all these product types, TSG can assess the compliance of your product for use in organic production.

**Maintenance:** TSG's state regulatory experts monitor your product's status and prepare and submit the documentation required to renew the registration in all 50 states, as well as the District of Columbia and Puerto Rico. We maintain a database of all products and their registration/renewal status. Our system is deadline-driven and automates the renewals process by prompting for documentation and data as it is required by the authorities. Our clients tell us this gives them peace of mind and reduces the administrative burden, which frees up internal resources.





### How TSG can help →

TSG provides full product registration and maintenance services. Once a product is registered at the federal and state level, the registrations must be maintained each year, allowing uninterrupted sale. TSG's state regulatory experts monitor your product's status, and prepare and submit the documentation required to renew registrations in all 50 states and the District of Columbia. Our services include:

- Label reviews to ensure compliance with state regulations
- Strategy assessments to maximize product distribution
- Monitoring and reporting on state product status year-round
- Data gap evaluations for California registrations and new active ingredients
- Providing guidance on state regulation changes that may impact product registration

### About TSG

For almost 30 years, TSG Consulting has provided companies around the world with regulatory guidance and scientific expertise. Our experts are highly knowledgeable in the core sciences and the public policy decisions that are used to structure and implement environmental and chemical regulations. By combining this knowledge with our industry experience, we provide companies with comprehensive services from the early stages of product development to marketplace entry and ongoing compliance.



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